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#### CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

N Ng'ang'a, EBS - Chairman

V V Gidoomal\* - Managing Director

H S Amrit, EBS E M Grayson\* Dr B Kiplagat P Shah

S P Gidoomal M Soundararajan

C J Gidoomal (Resigned 20.08.2008) (alternate S P Gidoomal - ceased 20.08.2008)

(Appointed 20.08.2008)

(Appointed 07.11.2008)

\* British

SECRETARY

N P Kothari

P O Box 30633 - 00100

Nairobi

**BANKERS** 

Kenya

Standard Chartered Bank Kenya

Limited

CFC Stanbic Bank Limited
Giro Commercial Bank Limited

**ADVOCATES** 

Walker Kontos Advocates Hakika House, Bishops Road P O Box 60680 - 00200

Nairobi

REGISTERED OFFICE

New Cargen House

Lusaka Road

P O Box 20001 - 00200

Nairobi

Tanzania

Standard Chartered Bank

Tanzania Limited

Stanbic Bank Tanzania Limited

**AUDITORS** 

Deloitte & Touche

"Kirungii", Ring Road, Westlands

P O Box 40092-00100

Nairobi

Uganda

Standard Chartered Bank Limited

National Bank of Commerce



# **CORPORATE INFORMATION** (continued)

Car & General (Trading) Limited - Kenya P O Box 20001 00200 - Nairobi

Car & General (Automotive) Limited P O Box 20001 00200 - Nairobi

Car & General (Piaggio) Limited (formerly Car & General (Weldtec) Limited) P O Box 20001 00200 - Nairobi

Car & General (Tanzania) Limited P O Box 1552 Dar es Salaam

Car & General (Trading) Limited - Tanzania P O Box 1552 Dar es Salaam

Car & General (Uganda) Limited P O Box 207 Kampala

Kibo Poultry Products Limited P O Box 742 Moshi

Sovereign Holdings International Limited P O Box 146 Road Town Tortola British Virgin Islands

Car & General (Engineering) Limited (formerly Kamco Engineering Limited) P O Box 20001 00200 - Nairobi

Car & General (Marine) Limited (formerly Cargen Plastics Limited) P O Box 20001 00200 - Nairobi

Car & General (Industries) Limited P O Box 20001 00200 - Nairobi

Cargen Insurance Agencies Limited P O Box 20001 00200 - Nairobi

#### **ACTIVITIES**

Sales and service of power equipment, household goods, marine engines, motor cycles, motor cars, three-wheeler vehicles, commercial laundry equipment, commercial engines and general goods.

Sale of brake linings and friction materials.

Sale of welding alloys and welding equipment and provision of sales and marketing services related to three-wheeler vehicles.

Sales and marketing services, relating to the provision of power equipment, motor cycles, three wheeler vehicles, commercial engines and related services.

Sales and marketing services relating to the provision of power equipment, motor cycles, three wheeler vehicles, commercial engines welding alloys and brake linings.

Sales and service of power equipment, marine engines, motor cycles, commercial engines and general goods.

Day old chick farming.

Property holding company.

Sales and marketing services relating to the provision of power equipment and related services.

Sales and marketing services relating to the provision of marine engines and related products.

Dormant

Dormant



#### NOTICE OF MEETING

Notice is hereby given that the sixty-ninth Annual General Meeting of Car & General (Kenya) Limited will be held at the Company's Registered Office, New Cargen House, Lusaka Road, Nairobi on 24 March 2009 at 12 noon for the following purposes:

#### **ORDINARY BUSINESS**

- 1. To receive the Directors' Report and audited financial statements for the year ended 30 September 2008.
- 2. To declare a final dividend of Sh 15,000,000 (Sh 0.67 per share) to shareholders registered at the close of business on 2 March 2009.
- 3. To approve Directors' fees.
- 4. To re-elect Directors:
  - a. Mr S P Gidoomal, who was appointed a Director of the Company with effect from 20th August 2008, and who retires in accordance with the Company's Articles of Association, offers himself for re-election.
  - b. Mr M Soundararajan who was appointed a Director of the Company with effect from 7th November 2008, and who retires in accordance with the Company's Articles of Association, offers himself for re-election.
  - c. Mr P Shah retires by rotation, and being eligible, offers himself for re-election.
  - d. To re-elect Mr N Ng'ang'a as a Director of the Company, a special notice having been received, pursuant to sections 142 and 186(5) of the Companies Act(Cap 486), of the intention to propose the following as an ordinary resolution:
    - That Mr N Ng'ang'a, who has attained the age of 70 years, be and is hereby re-elected a Director of the Company.
- 5. To authorise the Directors to fix the remuneration of the auditors, Deloitte & Touche.

## SPECIAL BUSINESS

To approve the acquisition of 65% shareholding in Premier Power Products Limited of Coimbatore, India, for a consideration of US Dollars 140,000.

### BY ORDER OF THE BOARD

Secretary 27 January 2009 Nairobi

A member entitled to attend and vote at this meeting is entitled to appoint one or more proxies to attend and vote instead of him or her. A proxy need not be a member of the Company. A detachable proxy form is at the end of the financial statements.



#### CHAIRMAN'S REPORT – FINANCIAL YEAR ENDED 30 SEPTEMBER 2008

The year to September 2008 proved challenging, particularly in view of the political crisis in January. Notwithstanding, the Group made reasonable progress. Turnover, at KSh 3 billion, grew 62% over 2007. The Group generated a profit before tax of KSh 322 million, of which KSh 56 million related to a revaluation of investment properties as required by International Accounting Standards. Profits from operations grew by 36%.

The highlights of the financial year were the profitability of our regional businesses both in Kenya and in the rest of East Africa; the growth of our TVS two wheelers in Kenya and Uganda; the growth of all core brands, particularly Cummins; the further streamlining of business in Ethiopia, Djibouti, Eritrea and Seychelles through dealers; and the virtual completion of renovation of our Uganda facilities; the launch of Ingersoll-Rand construction business; the profitability of our Nakuru branch in its first year; better internal communication thereby improving clarity throughout; and a more empowered and customer centric culture.

Areas for improvement continue to be the promotion of our Mariner brand; the sales and marketing of our after sales activity; the overall management of our compressor business; the definition of our Corporate Social Responsibility Program and the improvement in our working capital management.

The critical success factors for the current financial year are as follows:

- To continue to improve the overall management of our business to ensure efficiency and clarity at all levels. We must make the transition into a great organization if we are to maximise the significant growth opportunities before us.
- To be more cash positive now that our key investments have been made. This will be particularly important with a more difficult economic environment looming ahead of us.
- 3 Selling higher volumes of all products to counter the effects of an expected drop in margin resulting from exchange rate and competitive pressures.
- 4 To make customers smile through intense activity in every street in every town.
- To focus more on after sales activity to ensure that we service the engines we sell. This will be particularly challenging in the small engine business of motorcycles and Briggs & Stratton Power products.
- 6 To keep our business tidier and avoid unnecessary loose ends which are time consuming and costly.
- To build a regional, balanced business with each product line performing in each region. In this regard we need to improve marketing activity and grow closer to end users.
- 8 To continue to develop and retain our best people to ensure succession planning and sufficient resources for growth.

We have already implemented initiatives relating to these critical success factors. We look forward to seeing the impact on profitability in the coming months.

I now comment more specifically on each subsidiary below:

#### Car & General (Trading) Limited – Kenya

Our small engine business, in terms of power products, two-wheelers and three-wheelers, performed well. Our market share grew across all product lines. The market size of our products continues to grow. We are strongly positioned to take advantage of this growth. Efficiencies in our stocking and our ability to deliver immediately to the customer will be critical to success.



# CHAIRMAN'S REPORT - FINANCIAL YEAR ENDED 30 SEPTEMBER 2008 (continued)

This year will be extremely challenging with the expected increase in stronger competition and a decline in margin. We must get closer to our markets and our customers throughout Kenya in order to increase market share and unit sales in order to ensure profitable growth on a sustainable basis. We are confident that the business will continue to grow in real terms.

We have now also launched the Tafe tractor and Piaggio four wheeler. We expect contribution in Q3 and Q4.

Our brake pad business struggled this year. Our launch of a less expensive brake pad has been successful in avoiding further decline. Notwithstanding, this will continue as a small contributor to our business.

#### Autoltalia

We have made little progress in this area. We continue to service customers to whom we have sold Alfa Romeo vehicles. Due to focus on other business areas, we have been reluctant to relaunch the Alfa Romeo brand and are unlikely to do so in the short term.

# Car & General Engineering

The Cummins business is growing significantly. Our challenge will be to maintain momentum and capture service. We have successfully established our Cummins engine workshop, now in its third year. We have identified several key accounts and are targeting all significant Cummins users in the regional market. Prospects are promising and adequate coverage will be crucial.

Our current challenge will be to develop Ingersoll-Rand into a market leader. Our biggest problem has been supply and price. We continue to work hard in resolving these issues following which we will be much more aggressive.

# **Head Office**

The operation continues to earn rent and provide services to all divisions. Our IT upgrade is certainly providing a better service although there remains room for improvement.

#### Car & General (Uganda) Limited

The operation grew geometrically and delivered a satisfactory return this year. Our challenge will be to handle and service this growth. We have completed our showroom and workshop development at a cost of US\$ 800,000.

# Car & General (Trading) Limited - Tanzania

The operation has made a slim profit this year. We now have enough product throughput (with the introduction of Cummins, three wheelers and outboards) to generate a satisfactory return. The parent company has funded the working capital requirements of US\$ 1 million this year in order to capitalize on growth opportunities.

#### Kibo Poultry Products Limited

This operation had a difficult year due to the rising cost of maize, a major feed ingredient. We were unable to translate this cost into higher pricing. Notwithstanding, we need to expand this operation if we are to remain in this business long term. We have already procured land and will embark on an expansion at the appropriate time. We are confident that the poultry business offers an opportunity in Tanzania and would like to pursue this as a means of diversifying group activity.



# CHAIRMAN'S REPORT - FINANCIAL YEAR ENDED 30 SEPTEMBER 2008 (continued)

#### The Future

We seek shareholders' approval for the acquisition of 65% of Premier Power Products Limited (PPPL) in Coimbatore, India. PPPL is the authorised distributor for Briggs & Stratton products for South and East India. Apart from selling traditional Briggs & Stratton products, PPPL is also engaged in the manufacture of a whole range of agricultural implements which will be sold in India and worldwide. The acquisition represents a geographical shift but is nevertheless synergistic with our current product range and strategy.

Our current portfolio of niche engine products offers significant scope for further growth. In the short term we will remain focused on achieving this with small additions. We are budgeting for a significant increase in turnover for the 2008/2009 financial year. This will be extremely challenging. We are confident that we have the organization in place to achieve this.

Our primary concern is the effect of the current economic situation on business levels. The first quarter to 31 December 2008 was extremely challenging with performance well below budget. Profitability was particularly affected by currency losses. We have now increased prices albeit to a limited extent due to competitive pressures. Our focus will remain on maximizing market share and improving the quality of our organization in order to ensure top line growth which will protect and hopefully grow profitability.

Your company recommends a dividend of KSh 15 million for the financial year 2007-8. This represents KSh 0.67 per share. We are recommending conservative dividends in view of the significant resources required to achieve budgeted growth levels and to develop into a great organization. We are investing heavily in all our operations and, as far as possible, we would like to do so through internal resources. Furthermore, with the current economic scenario, we would like to be prudent.

I took over from Mr. C J Gidoomal as Chairman on 20 August 2008 and would like to thank him for his significant contribution during his tenure.

I must express my gratitude to my co-directors and all members of staff of the company for their dedication and support. I look forward to their continued support and to the further progress of the Group.

N Ng'ang'a – CHAIRMAN 27 January 2009 Nairobi



#### **CORPORATE GOVERNANCE REPORT**

#### Corporate Governance

The Group's Board of Directors is responsible for the governance of the Group and is accountable to the share-holders for ensuring that the Group complies with the law, the highest standards of corporate governance and business ethics. The directors attach great importance to the need to conduct the business and operations of the Company and the Group with integrity and in accordance with generally accepted corporate practice and endorse the internationally developed principles of good corporate governance.

#### **Board of directors**

The full Board meets at least four times a year. The directors are given appropriate and timely information so that they can maintain full and effective control over strategic, financial, operational and compliance issues.

Except for direction and guidance on general policy, the Board has delegated authority for conduct of day-to-day business to the Group Managing Director. The Board nonetheless retains responsibility for establishing and maintaining the company's overall internal control of financial, operational and compliance issues.

Six out of the eight members of the Board are non-executive including the Chairman of the Board, and other than the Group Managing Director, are subject to periodic reappointment in accordance with the Company's Articles of Association.

# Committees of the Board

The Group has two standing committees that meet regularly under the terms of reference set by the Board.

#### Audit Committee

The Board has constituted an audit committee that meets as required. Its responsibilities include review of financial information, budgets, development plans, compliance with accounting standards, liaison with the external auditors, fixing the remuneration of external auditors and overseeing internal control systems. Two non-executive directors attend all meetings of the committee. Internal and external auditors and other executives attend as required.

#### Recruitment and Remuneration Committee

The recruitment and remuneration committee meets as required. The committee is responsible for monitoring and appraising the performance of senior management, including the Group Managing Director, review of all human resource policies, determining the remuneration of senior management and making recommendations to the Board on the remuneration of executive directors. The Chairman and the Group Managing Director attend all the meetings of the committee.

### Internal controls

The group has defined procedures and financial controls to ensure the reporting of complete and accurate accounting information. These cover systems for obtaining authority for major transactions and for ensuring compliance with laws and regulations that have significant financial implications. Procedures are also in place to ensure that assets are subject to proper physical controls and that the group remains structured to ensure appropriate segregation of duties.

A comprehensive management accounting system is in place providing financial and operational performance indicators. Monthly management meetings are held by the executive management to monitor performance and to agree on measures for improvement.



# **CORPORATE GOVERNANCE** (continued)

# Top ten shareholders

		2008	
		No of shares	%
1	Fincom Limited	7,240,789	32.50
2	Betrin Limited	3,548,422	15.93
3	Monyaka Investments Limited	2,787,285	12.51
4	Primaco Limited	2,228,137	10.00
5	Barclays (Kenya) Nominees Ltd A/C 9397	1,087,200	4.88
6	Vapa Limited	1,022,510	4.59
7	Nairobi Commercial Continental Limited	300,000	1.35
8	Paul Wanderi Ndungu	251,800	1.13
9	Mr C J Gidoomal	245,677	1.10
10	Kaindi David Kyuli	168,960	0.76

# Directors' shareholdings

Mr V V Gidoomal	880
Mr N Ngʻangʻa	3,027
Mr EM Grayson	880
Mr B Kiplagat	880
Mr H S Amrit	880
Mr P Shah	880



#### REPORT OF THE DIRECTORS

The directors have pleasure in presenting their annual report together with the audited group financial statements for the year ended 30 September 2008.

#### **ACTIVITIES**

The company is a holding company and derives its revenue from rental income and management fees. The activities of the subsidiary companies are detailed on page 3.

#### **GROUP RESULTS**

An analysis of the consolidated results for the year attributable to the shareholders of Car & General (Kenya) Limited are as follows:

	2008 Sh'000
Group profit before taxation	321,565
Taxation	(106,725)
Profit for the year	214,840
Attributable to: Equity holders of the parent Minority interest	211,644 3,196 214,840
	214,040

#### DIVIDEND

The directors propose payment of a first and final dividend of Sh 15,000,000 (Sh 0.67 per share), 2007 – Sh 15,000,000 (Sh 0.67 per share) in respect of the year.

#### **DIRECTORS**

The present board of directors is shown on page 2.

A special notice has been received by the Company to the effect that Mr N Ng'ang'a who has attained the age of 70 years be re-elected a Director of the Company. Mr N Ng'ang'a offers himself for re-election.

Mr P Shah retires by rotation in accordance with Articles of Association and, being eligible, offers himself for re-election.

Mr S P Gidoomal, who was appointed a Director of the Company with effect from 20th August 2008, and who retires in accordance with the Company's Articles of Association, offers himself for re-election.

Mr M Soundararajan who was appointed a Director of the Company with effect from 7th November 2008, and who retires in accordance with the Company's Articles of Association, offers himself for re-election.

#### **AUDITORS**

Deloitte & Touche, having expressed their willingness, continue in office in accordance with Section 159(2) of the Companies Act (Cap 486).

Secretary 27 January 2009 Nairobi



#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Kenyan Companies Act requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the group and of the company as at the end of the financial year and of the operating results of the group for that year. It also requires the directors to ensure that the company keeps proper accounting records, which disclose with reasonable accuracy at any time the financial position of the group and the company. They are also responsible for safeguarding the assets of the group.

The directors are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and the requirements of the Kenyan Companies Act. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

The directors accept responsibility for the annual financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgements and estimates, in conformity with International Financial Reporting Standards and in the manner required by the Kenyan Companies Act. The directors are of the opinion that the financial statements give a true and fair view of the state of the financial affairs of the group and of the company and of the group's operating results. The directors further accept responsibility for the maintenance of accounting records which may be relied upon in the preparation of financial statements, as well as adequate systems of internal financial control.

Nothing has come to the attention of the directors to indicate that the company and its subsidiaries will not remain going concerns for at least the next twelve months from the date of this statement.

N Ngʻangʻa	V V Gidoomal
Director	Director

27 January 2009



Deloitte & Touche
Certified Public Accountants
(Kenya)
"Kinungii",
Ring Road, Westlands
P O Box 40092 - GPO 00100
Nairobi
Kenya

Tel: + (254-20) 444 1344/05-12 Fax: + (254-20) 444 8966

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF CAR & GENERAL (KENYA) LIMITED

#### Report on the Financial Statements

We have audited the accompanying financial statements of Car & General (Kenya) Limited set out on pages 13 to 50 which comprise the consolidated and parent company balance sheets as at 30 September 2008, and the consolidated income statement, consolidated and parent company statement of changes in equity and consolidated cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

### Directors' Responsibility for the Financial Statements

The directors are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and the requirements of the Kenyan Companies Act. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we considered the internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that were appropriate in the circumstances, but not for the purpose of expressing an opinion on the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion the accompanying financial statements give a true and fair view of the state of financial affairs of the company and of the group as at 30 September 2008 and of the profit and cash flows of the group for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Kenyan Companies Act.

#### Report on Other Legal Requirements

As required by the Kenyan Companies Act, we report to you, based on our audit, that:

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- ii) in our opinion proper books of account have been kept by the parent company and its subsidiaries, so far as appears from our examination of those books; and
- iii) the parent company's balance sheet is in agreement with the books of account.

Toulda

Certified Public Accountants (Kenya)

27 January 2009 Nairobi

Audit • Tax • Consulting • Financial Advisory •

A member firm of Deloitte Touche Tohmatsu



# CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2008

	Note	2008 Sh'000	2007 Sh'000
TURNOVER	3	2,997,342	1,846,523
COST OF SALES		(2,265,367)	(1,315,529)
GROSS PROFIT		731,975	530,994
OTHER OPERATING INCOME GAIN IN FAIR VALUE OF INVESTMENT PROPERTY SELLING AND DISTRIBUTION COSTS ADMINISTRATIVE EXPENSES	4 17	866 56,228 (160,864) (251,474)	5,980 61,160 (119,765) (190,048)
COST ARISING AS A RESULT OF REDEVELOPMENT INTEREST EXPENSE NET EXCHANGE GAINS	5 6 6	(65,282) 10,116	(8,508) (39,070) 16,703
PROFIT BEFORE TAXATION	7	321,565	257,446
TAXATION CHARGE	9	(106,725)	(82,652)
PROFIT FOR THE YEAR	10	214,840	174,794
ATTRIBUTABLE TO: EQUITY HOLDERS' OF THE PARENT		211,644	171,886
MINORITY INTEREST	11	3,196	2,908
		214,840	174,794
		Sh	Sh
EARNINGS PER SHARE - Basic and diluted	12	9.50	7.71
DIVIDEND PER SHARE - Proposed	13	0.67	0.67



CONSOLIDATED BALANCE SHEET	
30 SEPTEMBER 2008	

30 SEPTEMBER 2008			
	Notes	2008 Sh'000	2007 Sh'000
ASSETS	Noics	011 000	311 000
Non-current assets Property, plant and equipment Operating lease prepayments Intangible assets Investment property	14 15 16 17	359,846 18,356 2,986 540,000	294,794 16,365 2,037 457,375
		921,188	770,571
Current assets Inventories Trade and other receivables Finance lease receivables Cash and bank balances	20 21 18	1,113,362 619,394 20,932 75,644	829,885 343,900 21,256 76,795
		1,829,332	1,271,836
Total assets		2,750,520	2,042,407
EQUITY AND LIABILITIES Capital and reserves Share capital Revaluation surplus	23	111,398 149,723	111,398 152,429
Revenue reserve Translation reserve/(deficit)		830,069 29,801	630,719 (12,605)
Equity attributable to equity holders of the parent		1,120,991	881,941
Minority interest	11	7,854	4,658
Total equity		1,128,845	886,599
Non-current liabilities Deferred taxation Borrowings	24 25	197,127 10,911	172,236 17,724
		208,038	189,960
Current liabilities Borrowings Trade and other payables Taxation payable	25 26 9(c)	601,433 797,824 14,380	411,088 533,010 21,750
		1,413,637	965,848
Total equity and liabilities		2,750,520	2,042,407

The financial statements on pages 13 to 50 were approved by the board of directors on 27 January 2009 and were signed on its behalf by:



# COMPANY BALANCE SHEET 30 SEPTEMBER 2008

ASSETS	Notes	2008 Sh'000	2007 Sh'000
Non current assets Property, plant and equipment Operating lease prepayments Intangible assets Investment property Investment in subsidiaries Due from group companies	14 15 16 17 19 22	131,971 1,082 2,613 540,000 27,427 39,316	158,761 1,102 1,774 457,375 27,427 24,994
		742,409	671,433
Current assets Trade and other receivables Due from group companies Taxation recoverable Cash and bank balances	21 22 9(c)	37,462 483,047 660 521,169	20,749 383,818 1,125 23,544 429,236
Total assets		1,263,578	1,100,669
EQUITY AND LIABILITIES Capital and reserves Share capital Revaluation surplus Revenue reserve	23	111,398 74,018 344,553	111,398 75,323 338,584
Shareholders' funds		529,969	525,305
Non current liabilities Deferred taxation Borrowings	24 25	178,764 291 179,055	158,525 9,394 ————————————————————————————————————
Current liabilities Borrowings Trade and other payables Due to group companies Taxation payable	25 26 22 9(c)	434,588 25,855 93,599 512 554,554	289,046 28,837 89,562 - 407,445
Total equity and liabilities		1,263,578	1,100,669

The financial statements on pages 13 to 50 were approved by the board of directors on 27 January 2009 and were signed on its behalf by:

N. Ng'ang'a Director V.V. Gidoomal Director



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 SEPTEMBER 2008

	Attributable to equity holders of the parent						
	Share capital Shs'000	Revaluation surplus Shs'000	Revenue reserve Shs'000	Translation /(deficit) reserve Shs'000	Total Shs'000	Minority interest Shs'000	Total Shs'000
Year ended 30 September 2007							
At 1 October 2007	111,398	152,481	470,617	(3,767)	730,729	1,750	732,479
Revaluation surplus on property	-	4,520	-		4,520	-	4,520
Deferred tax on revaluation surplus	-	(1,356)	-		(1,356)	-	(1,356)
Transfer of excess depreciation	-	(4,594)	4,594		-	-	-
Deferred tax on depreciation transfer	-	1,378	(1,378)		-	-	-
Exchange difference arising on translation of foreign operations	-			(8,838)	(8,838)	-	(8,838)
Profit for the year	-	-	171,886		171,886	2,908	174,794
Dividend paid - 2006	-	-	(15,000)		(15,000)	-	(15,000)
At 30 September 2007	111,398	152,429	630,719	(12,605)	881,941	4,658	886,599
Year ended 30 September 2008							
At 1 October 2007	111,398	152,429	630,719	(12,605)	881,941	4,658	886,599
Transfer of excess depreciation	-	(3,866)	3,866	-	-	-	-
Deferred tax on depreciation transfer	-	1,160	(1,160)	-	-	-	-
Exchange difference arising on translation of foreign operations	-	-	-	42,406	42,406	-	42,406
Profit for the year	-	-	211,644	-	211,644	3,196	214,840
Dividend paid - 2007			(15,000)		(15,000)	_	(15,000)
At 30 September 2008	111,398	149,723	830,069	29,801	1,120,991	7,854	1,128,845



# COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 SEPTEMBER 2008

Year ended 30 September 2007	Share capital Sh'000	Revaluation surplus Sh'000	Revenue reserve Sh'000	Total Sh'000
At 1 October 2006	111,398	74,122	310,449	495,969
Revaluation surplus on property Deferred tax on revaluation surplus Transfer of excess depreciation Deferred tax on depreciation transfer Profit for the year Dividends paid - 2006	- - - -	4,520 (1,356) (2,804) 841 -	2,804 (841) 41,172 (15,000)	4,520 (1,356) - - 41,172 (15,000)
At 30 September 2007	111,398	75,323	338,584	525,305
Year ended 30 September 2008				
At 1 October 2007	111,398	75,323	338,584	525,305
Transfer of excess depreciation Deferred tax on depreciation transfer Profit for the year Dividends paid - 2007	- - - -	(1,864) 559 - -	1,864 (559) 19,664 (15,000)	19,664 (15,000)
At 30 September 2008	111,398	74,018	344,553	529,969



# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2008

	Notes	2008 Sh'000	2007 Sh'000
Operating activities			
Cash generated from/(used in) operations Tax paid Interest paid - net	27(a) 9(c) 6	84,981 (93,903) (65,282)	(110,513) (21,414) (39,070)
Net cash used in operating activities		(74,204)	(170,997)
Investing activities			
Purchase of property, plant and equipment Purchase of intangible assets Proceeds on disposal of property, plant and equipment and intangible	27(c) es	(84,492) (1,512) 2,799	(37,237) (371) 812
Net cash used in investing activities		(83,205)	(36,796)
Financing activities			
Loans received Loans repaid Dividend paid Repayment of hire-purchase finance	27(b) 27(b) 27(d)	475,629 (330,676) (15,000) (4,677)	319,459 (69,939) (15,000) (2,885)
Net cash generated from financing activities		125,276	231,635
(Decrease)/increase in cash and cash equivalents		(32,133)	23,842
Cash and cash equivalents at the beginning of the year		(2,861)	(23,588)
Effects of exchange rate changes on the balance of cash held in foreign operations		5,690	(3,115)
Cash and cash equivalents at the end of the year	27(e)	(29,304)	(2,861)



#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2008

#### 1 ACCOUNTING POLICIES

# Statement of compliance

The financial statements are prepared in accordance with International Financial Reporting Standards. The principal accounting policies adopted remain unchanged from the previous year and are set out below:

## Adoption of new and revised international financial reporting standards

In the current financial year, the following new and revised standards became effective for the first time and were adopted by the Group where relevant to its operations.

- IFRS 7 on Financial Instruments: Disclosure; this standard introduces new qualitative and quantitative disclosure requirements about exposure to risks arising from financial instruments.

  Minimum disclosure on credit, market and liquidity risk has been defined.
- IAS 1, Presentation of financial statements Amendment Capital Disclosures defines minimum disclosure requirements about fund's capital and management thereof.

At the date of approval of these financial statements, the following new or revised Standards and Interpretations were in issue but effective for annual periods commencing after 1 October 2008:

- IFRIC 12, Service Concession Arrangements (effective 1 January 2008);
- IFRIC 13, Customer Loyalty Programmes (effective 1 July 2008);
- IFRIC 14, IAS 19 The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their interaction (effective 1 January 2008);
- IFRIC 15, Agreements for the construction of Real Estate (effective for accounting periods beginning on or after 1 January 2009);
- IFRIC 16, Hedges of a Net Investment in a Foreign Operation (effective 1 October 2008);
- IFRIC 17, Distributions of Non-cash Assets to Owners (effective for accounting periods on or after 1 January 2009);
- IFRS 1, First-Time Adoption of International Financial Reporting Standards Amendment relating to cost
  of an investment on first-time adoption (effective for accounting periods beginning on or after 1
  January 2009);
- IFRS 3, Business Combinations Comprehension revision on applying the acquisition method (effective for accounting periods beginning on or after 1 July 2009)
- IFRS 8, Operating Segments (effective for accounting periods beginning on or after 1 January 2009);
- IAS 27, Consolidated and Separate Financial Statements: Consequential amendments arising from amendments to IFRS 3 (effective for accounting periods beginning on or after 1 July 2009);
- IAS 28, Investments in Associates: Consequential amendments arising from amendments to IFRS 3 (effective for accounting periods beginning on or after 1 July 2009);
- IAS 31, Interests in Joint Ventures: Consequential amendments arising from amendments to IFRS 3 (effective for accounting periods beginning on or after 1 July 2009); and
- IAS 32, Financial Instruments: Presentation: Amendments relating to puttable instruments and obligations arising on liquidation (effective for accounting periods beginning on or after 1 January 2009);
- IAS 39, Financial Instruments: Recognition and Measurement: Reclassification of financial assets (effective for accounting periods beginning on or after 1 November 2008)
- IAS 39, Financial Instruments: Recognition and Measurement: Amendments for eligible hedged items (effective for accounting periods beginning on or after 1 July 2009)
- "Improvements to IFRSs" was issued in May 2008 and its requirements are effective over a range of dates, with the earliest effective date being for annual periods beginning on or after 1 January 2009. This comprises a number of amendments to IFRSs, which resulted from the IASB's annual improvements project.

The directors are currently assessing the impact and expected timing of adoption of these amendments on the Group's results and financial position.

#### Basis of preparation

The financial statements are prepared under the historical cost basis of accounting modified to include the revaluation of certain properties.



# 1 ACCOUNTING POLICIES (continued)

#### Consolidation

Subsidiary undertakings, being those companies in which the Group either directly or indirectly has an interest of more than 50% of the voting rights or otherwise has power to exercise control over the operations, have been consolidated. Subsidiaries are consolidated from the date on which effective control is transferred to the Group and are no longer consolidated as from the date of disposal. All inter company transactions, balances and unrealised surpluses and deficits on transactions with the subsidiary companies have been eliminated.

The income statements of subsidiaries are translated at average exchange rates for the year, and balance sheets at year end rates. The resulting differences from translation are dealt with in the statement of changes in equity.

The consolidated financial statements incorporate the financial statements of the company and its subsidiaries, all of which have a financial year end of 30 September.

The subsidiaries which have been consolidated are set out in note 19.

#### **Turnover**

Sales are recognised upon the delivery of products to customers and the performance of services, and are stated net of VAT and discounts.

Rental income is recognised when it falls due.

# Property, plant and equipment

Property, plant and equipment are stated at cost or valuation less depreciation and any accumulated impairment losses.

The depreciation charge to the income statement is based on the carrying amounts of the property, plant and equipment. The excess of this charge over that based on the historical cost of the property and equipment is released each year from the revaluation reserves to retained earnings.

Gains and losses on disposal of property, plant and equipment are determined by reference to their carrying amounts and are taken into account in determining operating profit. On disposal of revalued assets, amounts in the revaluation reserve relating to those assets are transferred to retained earnings.

#### Depreciation

Freehold land is not depreciated.

Depreciation on other property, plant and equipment is provided using the reducing balance method at the following annual rates:

Buildings 2%

Plant and machinery 12.5% - 20% Office equipment 12.5% - 30%

Motor vehicles 25%

# **Impairment**

At each balance sheet date, the Group reviews the carrying amount of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash generating unit to which the asset belongs.

Any impairment loss is recognised as an expense immediately. Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount. A reversal of an impairment loss is recognised as income immediately.



#### 1 ACCOUNTING POLICIES (continued)

#### Leasehold land

Payments to acquire interest in leasehold land are treated as prepaid operating lease rentals and amortised over the period of the lease.

#### Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all risks and rewards of ownership to the lease.

All other leases are classified as operating leases.

Rentals payable under operating leases are charged to income on a straight line basis over the term of the relevant lease.

#### Investment property

Investment property comprises land and buildings and parts of buildings held to earn rentals and/or for capital appreciation. They are carried at fair value, as determined regularly by external independent valuers. The fair value is based on active market prices as adjusted, if necessary, for any difference in the nature, condition or location of the specific asset.

Investment property is not subject to depreciation. Changes in their carrying amount between balance sheet dates are recorded, net of deferred tax, through the income statement.

On disposal of an investment property, the difference between the net disposal proceeds and the carrying amount is charged or credited to the income statement.

#### Investment in subsidiaries

Investment in subsidiaries is stated at cost less any impairment losses in the company's separate financial statements. The holding company accounts for dividends from subsidiary companies when its right to receive dividend as a shareholder has been established.

## Intangible assets

Intangible assets represent computer software which is stated at cost less amortisation and any impairment losses. Amortisation is calculated to write off the cost of computer software on a reducing balance basis at a rate of 20% p.a.

## Inventories

Raw materials, imported finished products and spare parts are stated at cost including duty, freight and clearance charges, where appropriate. Manufactured finished products and work in progress are stated at raw material cost, plus labour and attributable manufacturing overheads. All inventories are stated at the lower of cost and net realisable value. Provision is made for obsolete, slow moving and defective inventories.

# Livestock

Livestock is carried at market value.

#### Financial assets

The Group classifies its financial assets into the category of loans and receivables. Management determines the appropriate classification of its investments at initial recognition.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money, goods or services directly to a debtor with no intention of trading the receivable. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment.



#### 1 **ACCOUNTING POLICIES** (continued)

#### Financial assets (Continued)

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated cash receipts (including all fees, transaction costs and premiums or discounts) through the expected life of the financial asset, or, where appropriate, a shorter period.

#### Impairment of financial assets

Financial assets, other than those at fair value through profit or loss, are assessed for indicators of impairment at each balance sheet date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted.

For certain categories of financial asset, such as trade receivables, assets are assessed to be impaired individually, objective evidence of impairment for receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments past the average credit period of 90 days, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account.

When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in the income statement.

# Derecognition of financial assets

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire; or it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

# Financial liabilities and equity instruments issued by the Group

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement.

# Classification as debt or equity

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recorded at the proceeds received, net of direct issue costs.

#### Financial liabilities

Financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs and are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.



#### Financial liabilities and equity instruments issued by the Group (continued)

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

# Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or they expire.

# **Employee entitlements**

Employee entitlements to annual leave and gratuity are recognised when they accrue to employees. A provision is made for the estimated liability for the entitlements as a result of services rendered by employees up to the balance sheet date.

#### **Employee benefits obligations**

The group operates a defined contribution pension scheme for its eligible employees. The assets of the scheme are held in a separate trustee administered fund. The scheme is funded by payments from both the employees and the company.

The Group also contributes to a statutory defined contribution pension scheme, the National Social Security Fund (NSSF). Contributions are determined by local statute.

The Group's obligations to retirement benefit schemes are recognised in the income statement as they fall due.

#### Taxation

Current taxation is provided on the basis of the results for the year as shown in the financial statements, adjusted in accordance with the tax legislation.

Deferred tax is provided, using the liability method, for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. Tax rates enacted or substantially enacted are used to determine deferred tax.

Deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which temporary differences can be utilised.

#### Foreign currencies

Assets and liabilities denominated in foreign currencies are translated into Kenya Shillings at the rates of exchange ruling at the balance sheet date. Transactions during the year in foreign currencies are translated at the rates ruling at the dates of the transactions. Gains and losses on exchange are dealt with in the income statement.

## Segmental reporting

Segment result is segment revenue less segment expense.

Segment revenue is revenue reported in the Group's income statement that is directly attributable to a segment and the relevant portion of Group revenue that can be allocated on a reasonable basis to a segment, whether from sales to external customers or from transactions with other segments of the same Group. Segment revenue does not include:

- (a) interest or dividend income, including interest earned on advances or loans to other segments, unless the segment's operations are primarily of a financial nature; or
- (b) gains on sales of investments or gains on extinguishment of debt unless the segment's operations are primarily of a financial nature.



#### Segmental reporting (continued)

Segment expense is expense resulting from the operating activities of a segment that is directly attributable to the segment and the relevant portion of an expense that can be allocated on a reasonable basis to the segment, including expenses relating to sales to external customers and expenses relating to transactions with other segments of the same entity. Segment expense does not include:

- (a) interest, including interest incurred on advances or loans from other segments, unless the segment's operations are primarily of a financial nature;
- (b) losses on sales of investments or losses on extinguishment of debt unless the segment's operations are primarily of a financial nature;
- (c) an entity's share of losses of associates, joint ventures, or other investments accounted for under the equity method;
- (d) income tax expense; or
- (e) general administrative expenses, head-office expenses, and other expenses that arise at the Group level and relate to the Group as a whole. However, costs are sometimes incurred at the Group level on behalf of a segment. Such costs are segment expenses if they relate to the segment's operating activities and they can be directly attributed or allocated to the segment on a reasonable basis.

Segment assets and liabilities comprise those operating assets and liabilities that are directly attributable to the segment or can be allocated to the segment on a reasonable basis. Segment assets and liabilities do not include income tax assets and liabilities respectively.

Capital expenditure represents the total cost incurred during the year to acquire segment assets that are expected to be used during more than one period (property, plant and equipment).

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits.

#### 2 CRITICAL JUDGEMENTS AND KEY SOURCES OF ESTIMATING UNCERTAINTY

In the process of applying the Group's accounting policies, the directors have made estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The key areas of judgment in applying the Group's accounting policies are dealt with below:

#### Critical judgments in applying accounting policies

## Plant and equipment

Critical estimates are made by the Group management, in determining depreciation rates for plant and equipment.

## Impairment losses

At each balance sheet date, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash generating unit to which the asset belongs.

# Key sources of estimating uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.



# 2 CRITICAL JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (continued)

# Useful lives of plant and equipment

The Group reviews the estimated useful lives of plant and equipment at the end of each annual reporting period.

# 3 SEGMENTAL INFORMATION

# (a) Primary reporting format – Business segments

	Trade, motor vehicles and workshop items Sh'000	Rental income Sh'000	Poultry sales Sh'000	Group Sh'000
2008				
Segment revenue Segment expense Segment result Fair value gains Profit before tax Segment assets Segment liabilities Depreciation/amortisation Capital expenditure	2,838,493 2,507,827 330,666 - 288,750 1,957,604 920,797 13,165 79,186	58,744 76,761 (18,017) 56,228 25,564 741,215 469,367 7,680 6,449	100,105 93,117 6,988 - 7,251 51,701 20,004 892 17,290	2,997,342 2,677,705 319,637 56,228 321,565 2,750,520 1,410,168 21,737 102,925
2007				
Segment revenue Segment expense Segment result Fair value gains Profit before tax Cost arising as a result of	1,701,711 1,487,705 214,006 - 188,110	50,285 66,074 (15,789) 61,160 46,351	94,527 71,563 22,964 - 22,985	1,846,523 1,625,342 221,181 61,160 257,446
redevelopment Segment assets Segment liabilities Depreciation/amortisation Capital expenditure	(8,508) 1,313,821 614,932 9,109 27,413	690,732 327,319 7,311 7,634	37,854 19,571 681 2,561	(8,508) 2,042,407 961,822 17,101 37,608

# (b) Secondary reporting - Geographical segments

The group's revenues are derived from sales in the following markets:

	2008 Sh'000	2007 Sh'000
Kenya Uganda Tanzania	1,844,532 867,194 285,616	1,081,353 506,680 258,490
	2,997,342	1,846,523



NOTES	TO THE FINANCIAL STATEMENTS (continued)		
4	OTHER OPERATING INCOME	2008 Sh'000	2007 Sh'000
	Gain on disposal of property Sundry income	580 286	310 5,670
		866	5,980
5	COST ARISING AS A RESULT OF REDEVELOPMENT		
	Demolition of Car & General (Uganda) Limited old Showroom as a result of redevelopment	<u>-</u>	(8,508)
6	FINANCE COSTS - NET		
	Interest income - customers Interest payable and similar charges	141 (65,423)	803 (39,873)
	Interest expense-net	(65,282)	(39,070)
	Net exchange gains	10,116	16,703
		(55,166)	(22,367)
7	PROFIT BEFORE TAXATION		
	The profit before tax is arrived at after charging:		
	Depreciation - property, plant and equipment Amortisation - operating lease prepayments - intangible assets Staff costs (note 8) Directors' remuneration - current year fees - other emoluments Auditors' remuneration	20,935 212 590 201,327 1,000 18,677 2,844	16,938 208 495 144,466 961 16,575 2,495
	And after crediting:		
	Fair value gains on investment properties Gain on disposal of property, plant and equipment	56,228	61,160
	and intangibles	580 ———	310
8	STAFF COSTS  Salaries and wages Retirement benefit costs: - Defined contribution scheme	191,346 3,710	138,739 2,837
	- National Social Security Fund Leave pay provision	5,304 967 ——— 201,327	3,129 (239) ————————————————————————————————————



9	TAXA	ATION	2008	2007
	(a)	Taxation charge	Sh'000	Sh'000
		Current tax Deferred tax - (note 24)	83,928 22,797	51,750 30,902
		Taxation charge	106,725	82,652 ======
		The tax on the Group's profit before tax differs from the the arise using the basic tax rate as follows:	eoretical amount	that would
	<b>/</b> I- \		2008 Sh'000	2007 Sh'000
	(b)	Reconciliation of expected tax based on accounting profit to the taxation charge		
		Group profit before taxation	321,565	257,446
		Tax calculated at the applicable of 30% Tax effect of:	96,469	77,234
		Expenses not deductible for tax purposes Prior year under/(over)provision	7,653 2,603	10,432 (5,014)
		Taxation charge	106,725	82,652
	(c)	TAXATION (PAYABLE)/RECOVERABLE GROUP		
		Balance at the beginning of the year – Payable Expense for the year Paid in the year Currency translation differences Withholding tax written off	(21,750) (83,918) 93,903 (1,159) (1,456)	8,534 (51,750) 21,414 52
		Balance at the end of the year - Payable	(14,380)	(21,750)
		COMPANY		
		Balance at the beginning of the year Expense for the year Paid in the year Withholding tax written off	1,125 (876) 695 (1,456)	1,288 (331) 168
		Balance at the end of the year (payable)/recoverable	(512)	1,125



#### 10 PROFIT FOR THE YEAR

A profit of Sh 19,664,000 (2007 - Sh 41,172,000) has been dealt with in the separate financial statements of the parent company.

# 11 MINORITY INTEREST

	2008	2007
	Sh'000	Sh'000
At 1 October	4,658	1,750
Share of profit for the year	3,196	2,908
At 30 September	7,854	4,658

#### 12 EARNINGS PER SHARE

Earnings per share are calculated based on the profit attributable to shareholders divided by the number of ordinary shares in issue in each period as follows:

Profit attributable to equity holders of the	2008	2007
parent (Sh'000)	211,644	171,886
Number of shares (`000)	22,280	22,280
Basic earnings per share (Sh)	9.50	7.71

Diluted earnings per share is the same as basic earnings per share

# 13 DIVIDEND PER SHARE

Proposed dividends are not accounted for until they have been ratified at the Annual General Meeting. At the Annual General Meeting, a first and final dividend is to be proposed in respect of 2008 of Shs 0.67 per share (2007 – Shs 0.67 per share) amounting to a total of Shs 15,000,000 (2007 – Shs 15,000,000. The financial statements for the year ended 30 September 2008 do not reflect this resolution which will be accounted for in shareholders' equity as an appropriation of retained profits in the year ending 30 September 2009.



# 14 PROPERTY, PLANT AND EQUIPMENT – GROUP

	Land and buildings Sh '000	Work in 1 progress m Sh '000	Plant and nachinery e Sh '000	Furniture and equipment Sh '000	Motor vehicles C Sh '000	omputers Sh '000	Total Sh '000
COST OR VALUATION							
At 1 October 2006 Exchange rate adjustments Additions Disposals	248,340 (5,877) 2,696	391 (9) 15,555	23,013 (137) 5,812 (1,692)	34,969 (246) 3,384 (192)	36,726 (347) 4,896 (1,656)	11,960 (108) 4,894 (36)	355,399 (6,724) 37,237 (3,576)
Write offs Revaluation surplus	(12,437) 1,673	-	(1,072) - -		- -		(12,437) 1,673
At 30 September 2007	234,395	15,937	26,996	37,915	39,619	16,710	371,572
At 1 October 2007 Exchange rate adjustments Additions Disposals Write offs Reclassified to investment property	234,395 10,462 13,755	15,937 2,336 33,743 - -	26,996 756 13,156 -	37,915 1,204 4,321 (30)	39,619 2,135 30,608 (4,484)	16,710 533 5,830 (187)	371,572 17,426 101,413 (4,701)
(note 17)	(26,397)						(26,397)
At 30 September 2008	232,215	52,016	40,908	43,410	67,878	22,886	459,313
COMPRISING:							
At valuation 2007 At valuation 2005 At valuation 1992 At cost	117,509 51,346 29,020 34,340	- - - 52,016	- - - 40,908	- - - 43,410	- - - 67,878	- - - 22,886	117,509 51,346 29,020 261,438
	232,215	52,016	40,908	43,410	67,878	22,886	459,313
DEPRECIATION							
At 1 October 2006 Exchange rate adjustments Charge for the year Eliminated on disposals Eliminated on write offs Write back on revaluation	14,514 (412) 4,696 - (3,903) (2,847)	- - - - -	16,380 (76) 1,518 (1,462) -	21,491 (295) 2,130 (97) -	13,059 17 6,137 (1,494) -	5,579 (53) 1,917 (21) -	71,023 (819) 16,398 (3,074) (3,903) (2,847)
At 30 September 2007	12,048		16,360	23,229	17,719	7,422	76,778
At 1 October 2007 Exchange rate adjustments Charge for the year Eliminated on disposals	12,048 1,740 4,292	- - -	16,360 346 2,843	23,229 598 2,362 (9)	17,719 1,213 8,862 (2,372)	7,422 339 2,576 (101)	76,778 4,236 20,935 (2,482)
At 30 September 2008	18,080	_	19,549	26,180	25,422	10,236	99,467



## 14 PROPERTY, PLANT AND EQUIPMENT – GROUP (continued)

NET BOOK VALUE (REVALUATION BASIS)	Land and buildings Sh '000		Plant and nachinery e Sh '000	Furniture and equipment Sh '000	Motor vehicles C Sh '000	Computers Sh '000	Total Sh '000
At 30 September 2008	214,135	52,016	21,359	17,230	42,456	12,650	359,846
At 30 September 2007	222,347	15,937	10,636	14,686	21,900	9,288	294,794
NET BOOK VALUE (COST BASIS)							
At 30 September 2008	100,696	52,016	21,359	17,230	42,456	12,650	246,407
At 30 September 2007	89,321	15,937	10,636	14,686	21,900	9,288	161,768

Land and buildings are carried at valuations derived by various external professional valuers. The basis of valuation has been open market value.

Work in progress relates to on going cost of construction of Car & General (Uganda) Limited premises.

ANALYSIS OF LAND AND BUILDINGS	2008	2007
AT COST OR VALUATION:	Sh'000	Sh'000
Freehold land	130	130
Leasehold buildings over 50 years unexpired	85,718	67,468
Leasehold buildings under 50 years unexpired	146,367	166,797
	232,215	234,395

The exchange rate adjustments arise as a result of the translation of the property, plant and equipment opening balances of Car & General (Uganda) Limited, Car & General (Tanzania) Limited, Car & General (Trading) Limited - Tanzania, Kibo Poultry Products Limited and Sovereign Holdings International Limited.

The rates of exchange applied at 30 September were as follows:

	2008 KSh	2007 KSh
1 Tanzania shilling 1 Uganda shilling	0.0623 0.0438	0.0545 0.0382
1 US dollar	73.2500	66.9000

Included in plant and equipment as at 30 September 2008 are idle assets with an original cost of Sh 1,053,000(2007 - Sh 1,053,000) and accumulated depreciation of Sh 1,010,000 (2007 - Sh 999,000).

Included in plant and equipment as at 30 September 2008 are fully depreciated assets with an original cost of Sh 88,000 (2007 - Sh 88,000). The notional depreciation on these assets is Sh 11,000 (2007 - Sh 11,000).

There is a fixed debenture and a floating charge over the entire Groups's assets to secure borrowings.



# 14 PROPERTY, PLANT AND EQUIPMENT - COMPANY

	Freehold Land & buildings Sh'000	Motor vehicles Sh'000	Furniture, fittings & equipment Sh'000	Computers Sh'000	Total Sh'000
COST OR VALUATION					
At 1 October 2006 Additions Disposals Revaluation surplus	140,337 2,696 - 1,673	6,177 - (1,260) -	9,138 526 -	7,518 4,121 - -	163,170 7,343 (1,260) 1,673
At 30 September 2007	144,706	4,917	9,664	11,639	170,926
At 1 October 2007 Additions Disposals Reclassification to	144,706 1,713	4,917 193	9,664 702	11,639 2,517	170,926 5,125
investment property	(26,397)	-	-	-	(26,397)
At 30 September 2008	120,022	5,110	10,366	14,156	149,654
COMPRISING:					
At valuation 2007 At cost	118,309 1,713	5,110	10,366	- 14,156	118,309 31,345
	120,022	5,110	10,366	14,156	149,654
DEPRECIATION					
At 1 October 2006 Charge for the year Eliminated on disposals Written back on revaluation	39 2,850 - (2,847)	1,614 1,124 (1,187)	5,778 461 - -	2,969 1,364 -	10,400 5,799 (1,187) (2,847)
At 30 September 2007	42	1,551	6,239	4,333	12,165
At 1 October 2007 Charge for the year Eliminated on disposals	42 2,385	1,551 858	6,239 462	4,333 1,813	12,165 5,518
At 30 September 2008	2,427	2,409	6,701	6,146	17,683
NET BOOK VALUE					
(REVALUATION BASIS) At 30 September 2008	117,595	2,701	3,665	8,010	131,971
At 30 September 2007	144,664	3,366	3,425	7,306	158,761



#### FOR THE YEAR ENDED 30 SEPTEMBER 2008

## 14 PROPERTY, PLANT AND EQUIPMENT - COMPANY (continued)

#### NET BOOK VALUE ON COST BASIS

	Freehold Land & buildings Sh'000	Motor vehicles Sh'000	Furniture, fittings & equipment Sh'000	Computers Sh'000	Total Sh'000
At 30 September 2008	53,109	2,701	3,665	8,010	67,485
At 30 September 2007	52,465	3,366	3,425	7,306	66,562

Land and buildings are carried at a valuation carried out by R.R Oswald & Co Ltd professional valuers. The basis of valuation has been open market value.

There is a fixed debenture and a floating charge over all the Company's assets to secure borrowings granted to the Company and its subsidiaries.

Included in motor vehicles as at 30 September 2008, is a vehicle with a cost of Sh 3,275,862 (2007 - Sh 3,275,862) which is the subject of a finance lease through NIC Bank Limited

ANALYSIS OF LAND AND BUILDINGS	2008	2007
AT COST OR VALUATION:	Sh'000	Sh'000
Freehold land	130	130
Leasehold buildings under 50 years unexpired	6,799	6,799
Leasehold buildings over 50 years unexpired	113,093	137,777
	120,022	144,706

Freehold land and buildings are carried at valuations derived by various external professional valuers. The basis of valuation has been open market value.

#### 15 OPERATING LEASE PREPAYMENTS - GROUP

COST	Sh'000
At 1 October 2006 Exchange rate adjustments	20,404 (451)
At 30 September 2007	19,953
At 1 October 2007 Exchange rate adjustments	19,953 2,685
At 30 September 2008	22,638



# 15 OPERATING LEASE PREPAYMENTS – GROUP (Continued)

AMORTISATION	Sh'000
At 1 October 2006 Exchange rate adjustments Amortisation for the year	3,454 (74) 208
At 30 September 2007	3,588
At 1 October 2007 Exchange rate adjustments Amortisation for the year	3,588 482 212
At 30 September 2008	4,282
NET BOOK VALUE At 30 September 2008	18,356
At 30 September 2007	16,365
OPERATING LEASE PREPAYMENTS - COMPANY	
COST	
At 1 October 2006 and 30 September 2007 and 30 September 2008	1,540
AMORTISATION	
At 1 October 2006 Charge for the year	419 19
At 30 September 2007	438
At 1 October 2007 Charge for the year	438 20
At 30 September 2008	458
NET BOOK VALUE	
At 30 September 2008	1,082
At 30 September 2007	1,102



16	INTANGIBLE ASSETS	GROUP Sh'000	COMPANY Sh'000
	COST	311 000	311000
	At 1 October 2006 Exchange rate adjustments Additions	2,909 (15) 371	2,548 - 291
	At 30 September 2007	3,265	2,839
	At 1 October 2007 Exchange rate adjustments Additions	3,265 61 1,512	2,839 - 1,324
	At 30 September 2008	4,838	4,163
	DEPRECIATION		
	At 1 October 2006 Exchange rate adjustments Charge for the year	738 (5) 495	648 - 417
	At 30 September 2007	1,228	1,065
	At 1 October 2007 Exchange rate adjustments Charge for the year	1,228 34 590	1,065 - 485
	At 30 September 2008	1,852	1,550
	NET BOOK VALUE		
	At 30 September 2008	2,986	2,613
	At 30 September 2007	2,037	1,774



#### 17 INVESTMENT PROPERTY – GROUP AND COMPANY

	Sh'000
At 1 October 2006 Fair value gains	396,215 61,160
At 30 September 2007	457,375
At 1 October 2007 Reclassified from freehold land & buildings (note 14) Fair value gains	457,375 26,397 56,228
At 30 September 2008	540,000

Investment properties comprise residential and commercial properties held for long-term rental yields and not occupied by the group.

A legal charge exists over investment properties with a net book value of Ksh 540,000,000 (2007:Ksh 457,375,000) to secure borrowings granted to the Group.

These properties were valued by R R Oswald & Company Limited, registered valuers, as at 30 September 2008, on an open market basis.

ANALYSIS OF INVESTMENT PROPERTY AT VALUATION:	Sh'000	Sh'000
Leasehold over 50 years unexpired Leasehold under 50 years unexpired	165,000 375,000	117,375 340,000
	540,000	457,375

# 18 FINANCE LEASE RECEIVABLES - GROUP

	Minim lease po 2008 Sh'000	num ayments 2007 Sh'000	Present vominimum leas 2008 Sh'000	
Amounts receivable under finance leases:				
Within one year In the second to fifth year inclusive	25,058 74	25,465	20,861	21,256
Less: unearned finance income	25,132 (4,200)	25,465 (4,209)	20,932	21,256 -
Present value of minimum lease payments receivable	20,932	21,256	20,932	21,256

The Group enters into finance leasing arrangements for certain equipment and motor vehicles. The average term of finance leases entered into is 2 years.

Unguaranteed residual values of assets leased under finance leases are estimated at nil (2007 - Nil).

The interest rate inherent in the leases is variable at the contract date for all of the lease term. The weighted average interest rate on finance lease receivables at 30 September 2008 was 18% (2007 – 18%).



# 19 INVESTMENT IN SUBSIDIARIES

Subsidiary	Country of incorporation	Holding	2008 Sh'000	2007 Sh'000
Cargen Insurance Agencies Limited 100 shares of Sh 20 each at cost	Kenya	100%	2	2
Car & General (Marine) Limited 157,757 shares of Sh 20 each at cost	Kenya	84%	3,155	3,155
Car & General (Automotive) Limited 95,480 shares of Sh 20 each at cost less amounts written off	Kenya	100%	1,098	1,098
Car & General (Industries) Limited 1,000 shares of Sh 20 each at cost	Kenya	100%	20	20
Car & General (Trading) Limited - Kenya 2,000 shares of Sh 20 each at cost	Kenya	100%	40	40
Car & General (Piaggio) Limited 25,000 shares of Sh 20 each at cost	Kenya	100%	500	500
Car & General (Engineering) Limited 130,000 shares of Sh 20 each at cost	Kenya	100%	2,600	2,600
Car & General (Tanzania) Limited 520,000 shares of Tsh 5 each at cost	Tanzania	100%	2,600	2,600
Car & General (Trading) Limited - Tanzania 30,520,000 shares of Tsh 5 each at cost	Tanzania	100%	15,072	15,072
Kibo Poultry Products Limited 998 shares of Tsh 5,000 each at cost	Tanzania	100%	90	90
Car & General (Uganda) Limited 450,000 shares of Ush 5 each at cost	Uganda	100%	2,250	2,250
Sovereign Holdings International Limited 1 share of US\$ 1 each	British Virgin Islands	100%	-	-
			27,427	27,427



NOTES TO THE FINANCIAL STA	ATEMENTS (continued)
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20	INVENTORIES – GROUP			2008 Sh'000	2007 Sh'000
	Raw materials, spares and consumables Work in progress Finished products Goods in transit and in bond Livestock			115,970 1,720 355,108 636,324 4,240	134,644 8,608 286,598 395,922 4,113
				1,113,362	829,885
		G	ROUP	CO	MPANY
		2008	2007	2008	2007
		Sh'000	Sh'000	Sh'000	Sh'000
21	TRADE AND OTHER RECEIVABLES	401 720	250 222	4 212	10 220
	Trade receivables  Due from directors	491,730 1,057	259,333 1,209	6,313 1,057	10,330 1,209
	Other receivables	126,607	83,358	30,092	9,210
		-	·		
		619,394	343,900	37,462	20,749
22	GROUP COMPANIES – COMPANY			2008 Sh'000	2007 Sh'000
	Due from Group companies:				
	Car & General (Trading) Limited - Kenya			144,430	292,233
	Car & General (Piaggio) Limited - Kerrya			132,776	85,326
	Kibo Poultry Products Limited			234	
	Car & General (Automotive) Limited			176,858	2,753
	Car & General (Tanzania) Limited Car & General (Trading) Limited - Tanzania			28,749	2,022 1,484
	Car a Corioral (Iraaling) Elitilloa Iranzariia				
	Total current			483,047	383,818
				0.500	0.544
	Sovereign Holdings International Limited Car & General (Marine) Limited			8,588 17,123	8,546 7,295
	Car & General (Engineering) Limited			13,605	9,153
	Total non current			39,316	24,994
				522,363	408,812

The intercompany balances are non-interest bearing with no fixed maturity periods.



22	GROUP COMPANIES - COMPANY (continued)  Due to Group companies:	2008 Sh'000	2007 Sh'000
	Car & General (Uganda) Limited Car & General (Industries) Limited Car & General (Trading)Limited-Tanzania Kibo Poultry Products Limited	86,383 4,378 2,838	80,921 4,467 - 4,174
		93,599	89,562
23	SHARE CAPITAL		
	Authorised 23,000,000 ordinary shares of Sh 5 each	115,000	115,000
	Issued and fully paid 22,279,616 ordinary shares of Sh 5 each	111,398	111,398

### 24 DEFERRED TAXATION

Deferred tax is calculated in full on all temporary differences under the liability method using a principal tax rate of 30%. The movement on the deferred income tax account is as follows:

	2008	2007
GROUP	Sh'000	Sh'000
At the beginning of the year Exchange difference on translation Income statement charge-(note 9) Revaluation reserve debit	172,236 2,094 22,797	140,495 (517) 30,902 1,356
At the end of the year	197,127	172,236
COMPANY		
At the beginning of the year Income statement charge Revaluation reserve debit	158,525 20,239 -	137,163 20,006 1,356
At the end of the year	178,764	158,525



# 24 DEFERRED TAX (continued)

Deferred tax assets and liabilities, and the movement on the deferred tax account are attributable to the following items:

	At 1 October 2007 Sh'000	Exchange adjustment Sh'000	Charged to revaluation reserve Sh '000	Charged/ (credited) to income statement Sh'000	At 30 September 2008 Sh'000
GROUP					
DEFERRED TAX LIABILITIES Accelerated capital allowances Relating to revaluation surplus Unrealised exchange differences	2,991 171,064 861	361 1,650 (29)	- - -	8,939 8,508 (3,131)	12,291 181,222 (2,299)
	174,916	1,982		14,316	191,214
DEFERRED TAX ASSETS Tax losses carried forward Unrealised exchange differences	(2,075)	110	-	163	(1,802)
Leave pay provision Prior year under provision	(605)	2		231 8,087	(372) 8,087
	(2,680)	112		8,481	5,913
Net deferred tax liability	172,236	2,094	-	22,797	197,127
COMPANY					
DEFERRED TAX LIABILITIES Relating to revaluation surplus Unrealised exchange differences	157,868 562	- -	-	16,868 (3,975)	174,736 (3,413)
	158,430			12,893	171,323
DEFERRED TAX ASSETS Accelerated capital allowances Leave pay provision	700 (605) ———		- - -	6,922 424 ——— 7,346	7,622 (181) ———
Net deferred tax liability	158,525	-	-	20,239	178,764



NOTES TO THE FINANCIAL STATEMENTS (continued)		
25 BORROWINGS	2008	2007
GROUP	Sh'000	Sh'000
Loans:		
Short - term notes (various lenders) - interest 10.40% (2007 – 9.76%) p.a.	422,846	190,464
Stanbic Bank Tanzania Limited - secured, interest at 19% (2007 - 18%) p.a	3,636	7,287
Standard Chartered Bank Kenya Limited - Import Ioan -secured, interest at 13.75% p.a	-	86,873
Standard Chartered Bank Uganda Limited - Import Ioan -secured, interest at 21.5% p.a	51,699	37,661
Standard Chartered Bank Kenya Limited - secured, interest at 16.50% (2007 - 14.75%) p.a	9,567	19,467
Hire purchase obligations	19,648	7,404
	507,396	349,156
Bank overdrafts (secured)	104,948	79,656
Current	612,344	428,812
Non-current	(601,433)	(411,088)
	10,911	17,724
COMPANY		
Loans:		
Short - term notes(various lenders) - interest 10.40% (2007 – 9.76%) p.a.	422,846	190,464
Standard Chartered Bank Kenya Limited - Import Ioan -secured, interest at 13.75% p.a.	-	86,873
Standard Chartered Bank Kenya Limited secured, interest at 16.50% (2007-14.75%) p.a	9,567	19,467
Hire purchase obligations	728	1,165
	433,141	297,969
Bank overdrafts (Secured)	1,738	471
	434,879	298,440
Current	(434,588)	(289,046)
Non-current	291	9,394



### 25 BORROWINGS (continued)

#### MATURITY OF NON CURRENT BORROWINGS

	(	GROUP	COMPANY	
	2008 Sh'000	2007 Sh'000	2008 Sh'000	2007 Sh'000
Between 1 and 2 years	10,911	17,724	291	9,394

#### Interest rates

The effective interest rates at 30 September were as follows:

	2008	2007
Bank overdrafts	15.71%	13.86%
Loans	11.90%	16.01%

#### Details of securities for loans and overdrafts

#### **GROUP**

- a) The Standard Chartered Bank Kenya Limited loans and overdrafts are secured by a collateral legal charge over land and buildings and a debenture over assets for Sh 512,500,000 ranking pari passu with CFC Stanbic Bank Limited for Sh 150,000,000.
- b) The Stanbic Bank Tanzania Limited Ioan is secured by a legal charge over land and buildings of Sovereign Holdings Limited.
- c) CFC Stanbic Bank Limited overdraft is secured by a collateral legal charge over land and buildings and a debenture over certain assets of the Group for Sh 150,000,000 ranking pari passu with Standard Chartered Bank Kenya Limited.
- d) The Standard Chartered Bank Uganda Limited overdraft is secured by a legal charge over land and buildings and a debenture over fixed and floating assets of Car & General (Uganda) Limited for Sh 93,660,000.
- e) The National Bank of Commerce (Uganda) Limited bank overdraft is secured by a debenture over certain assets for Sh 1,337,000 of Car & General (Uganda) Limited.
- f) The Giro Commercial Bank Limited overdraft is secured by a legal charge over land and buildings for Sh 30,000,000.

### **COMPANY**

The Standard Chartered Bank Kenya Limited loans and overdrafts are secured by a collateral legal charge over land and buildings and a debenture over assets for Sh 512,500,000 ranking pari passu with CFC Stanbic Bank Limited for Sh 150,000,000.



### 25 BORROWINGS (continued)

#### ANALYSIS OF HIRE PURCHASE OBLIGATIONS

	GROUP		COMPANY	
	2008 Sh'000	2007 Sh'000	2008 Sh'000	2007 Sh'000
Minimum lease payments Due within one year Due after one year	11,526 13,816	3,785 5,926	573 382	573 955
	25,342	9,711	955	1,528
Less: Future finance charges	(5,694)	(2,307)	(227)	(363)
Present value of minimum Lease payments	19,648	7,404	728	1,165
Less: Amount due for settlement Within 12 months	(9,233)	(2,886)	(437)	(437)
Amounts due for settlement After 12 months	10,415	4,518 	291	728

The finance lease obligations relates to the hire-purchase loan from NIC Bank Limited for purchase of motor-vehicles.

The weighted average rate of interest was 15.25 % (2007 - 14%) p.a.

The carrying values of the lease obligation approximate their fair values. The leases are secured by the assets which are subject of the finance lease.

### Undrawn facilities

The group had undrawn committed borrowing facilities amounting to Sh 32,974,000 (2007 - Sh 321,516,000). The borrowing facilities consist of loans, bank overdrafts, letters of credit and guarantees.

### 26 TRADE AND OTHER PAYABLES

		GROUP		MPANY
	2008 Sh'000	2007 Sh'000	2008 Sh'000	2007 Sh'000
	011000	311 000	311 000	311 000
Trade payables	675,016	397,132	9,724	3,587
Other payables	122,808	135,878	16,131	25,250
	797,824	533,010	25,855	28,837



27	NO	TES TO THE CASH FLOW STATEMENT	2008	2007
	(a)	Reconciliation of profit before tax to cash generated from operations	Sh'000	Sh'000
		Profit before tax	321,565	257,446
		Adjustments for:	021,000	2077-1-10
		Depreciation on property, plant and equipment Leasehold land amortisation Fair value gains on investment properties Gain on disposal of property and equipment Intangible assets amortisation Showroom write off Interest expense – net Exchange translation on opening reserves Withholding tax written off Deferred tax asset written off Exchange adjustment on borrowings	20,935 212 (56,228) (580) 590 - 65,282 24,293 1,456 246 1,043	16,398 208 (61,160) (310) 495 8,534 39,070
			378,814	260,681
		Increase in inventories Increase in trade and other receivables Decrease in finance lease receivables Increase in trade and other payables	(283,477) (275,494) 324 264,814	(381,561) (137,066) 3,767 143,666
		Cash generated from/(used in) operations	84,981	(110,513)
	(b)	Analysis of changes in borrowings		
		At the beginning of the year Loans received Repayments Hire purchase facility Exchange rate adjustments-opening borrowings	349,156 475,629 (330,676) 12,244 1,043	102,521 319,459 (69,939) (2,885)
		At the end of the year	507,396	349,156
	(c)	Analysis of additions to property, plant and equipment		
		Acquisition by cash Acquisition through hire-purchase (see note 27 (d) )	84,492 16,921	37,237 -
		At the end of the year	101,413	37,237
	(d)	Analysis of hire-purchase by cash flow:		
		Financing at beginning of the year Hire-purchase financing received Loans repaid in the year	7,404 16,921 (4,677)	10,289 - (2,885)
		At the end of the year	19,648	7,404



### 27 NOTES TO THE CASHFLOW STATEMENT (continued)

	(e) Cash and cash equivalents		
	Cash and cash equivalents		
	For the purposes of the cash flow statement, the year end cash and cash equivalents comprise the following:	2008	2007
		Sh'000	Sh'000
	Cash and bank balances Bank overdrafts	75,644 (104,948)	76,795 (79,656)
		(29,304)	(2,861)
28	CAPITAL COMMITMENTS		
	Authorised but not contracted for Authorised and contracted for	4,860 =======	32,244
29	CONTINGENT LIABILITIES		
	GROUP		
	Sundry bank guarantees Pending legal suits	953 1,500	734 1,500
		2,453	2,234
	COMPANY		
	Guarantees in respect of bank facilities for subsidiaries Sundry bank guarantees Pending legal suits	662,500 953 1,500	265,460 734 1,500
		664,953	267,694

The group is a defendant in various legal suits. In the opinion of the directors, after taking appropriate legal advice, the outcome of such suits are unlikely to result in any significant loss.

### 30 OPERATING LEASE ARRANGEMENTS - GROUP AND COMPANY

The group/Company as a lessor

At the balance sheet date, the Group had contracted with tenants for the following non-cancellable future minimum lease payments:

' '	2008 Sh'000	2007 Sh'000
Within one year In the second to fifth year inclusive	52,176 199,916	17,448 23,695
	252,092	41,143



#### 31 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions.

Balances with subsidiaries carried in the company's balance sheet are disclosed on note 22 to the financial statements.

During the year, the following transactions were carried out with related parties, Giro Commercial Bank Limited and National Bank of Commerce (U) Limited which are not members of Car & General (Kenya) Limited Group but are related through certain common directors:

	2008 Sh'000	ROUP 2007 Sh'000	COI 2008 Sh'000	MPANY 2007 Sh'000
Borrowings repaid	-	2,040	-	2,040
Interest paid	3,807	3,406	1,293	1,275
Loan balance at year end	12,803	12,803	12,803	12,803
Overdraft balance at year end	21,554	11,334	-	-
Compensation of key management personnel  The remuneration of directors and other members of	· key		2008 Sh'000	2007 Sh'000
management during the period was as follows: Salaries and other benefits			94,626	73,323
Fees for services as directors Other emoluments (included in key management compensation above)			1,000	961
55p.55 d.25.75)			19,677	17,536
CADITAL MANACEMENT				

### 32 CAPITAL MANAGEMENT

The Group manages its capital to ensure that it will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance.

The capital structure of the Group consists of debt, which includes borrowings, cash and cash equivalents and equity attributable to equity holders of the parent, comprising issued capital, reserves and retained earnings.

Consistent with others in similar industries, the Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings less cash and cash equivalents. Total capital is calculated as equity plus net debt.



32	CAPITAL MANAGEMENT	(continued)
J_		(COI IIII IGCG)

	2008 Sh'000	2007 Sh'000
Equity	1,128,845	886,599
Total borrowings Less: cash and cash equivalents	612,344 (75,644)	428,812 (76,795)
Net debt	536,700	352,017
Gearing	47.5% 	39.7%

#### 33 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's activities expose it to a variety of financial risks, including credit risk and the effects of changes in foreign currency exchange rates and interest rates. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on its financial performance.

Risk management is carried out by the finance department under policies approved by the Board of Directors. The department identifies, evaluates and hedges financial risks. The Board provides policies for overall risk management, as well as written policies covering specific areas such as foreign exchange risk, interest rate risk, credit risk, use of non-derivative financial instruments and investing excess liquidity.

The Group has policies in place to ensure that sales are made to customers with an appropriate credit history.

#### Credit risk

In the normal course of its business, the Group is exposed to credit risk from customers. The credit risk is, however, managed through management's constant monitoring of the status of the credit worthiness of its customers. The Group has no significant concentration of credit risk, with exposure spread over a large number of customers.

The amount that best represents the Group's maximum exposure to credit risk as at 30 September 2008 is made up as follows:

	Fully		
	performing Sh'000	Past due Sh'000	Total Sh'000
Trade and other receivables	619,394	73,980	693,374
Cash and bank balances	75,644	_	75,644
Finance lease receivable	20,932	-	-



### 33 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### Credit risk (continued)

The amount that best represented the Group's maximum exposure to credit risk as at 30 September 2007 was as follows:

	Fully performing Sh '000	Past due Sh'000	Total Sh'000
Trade and other receivables Cash and bank balances Finance lease receivable	343,900 76,795 21,256	52,990 - -	396,890 76,795 -

The customers under the fully performing category are paying their debts as they continue trading. Trade and other receivables in the past due category are fully impaired.

### Liquidity risk

Ultimate responsibility for liquidity risk management rests with the board of directors, which has built an appropriate liquidity risk management framework for the management of the Group's short, medium and long term funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

The following table analyses the Group's financial liabilities that will be settled on a net basis into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table below are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances, as the impact of discounting is not significant.

	Up to 1 month Sh'000	1-3 months Sh'000	3-12 months Sh'000	1-5 years Sh'000	Over 5 years Sh'000	Total Sh'000
At 30 September 2008						
Liabilities Trade and other payables Finance lease obligations Borrowings	80,702 769 580,655	598,220 2,308 3,486	117,739 6,156 8,059	1,163 10,415 496	- - -	797,824 19,648 592,696
Total financial liabilities	662,126	604,014	131,954	12,074	-	1,410,168
At 30 September 2007						
Total financial liabilities	144,300	643,712	169,756	4,054 	-	961,822



### 33 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

#### Market risk

#### (i) Foreign exchange risk

A sizable portion of the Group's purchases are denominated in foreign currencies. The Company manages the currency risk by using foreign exchange forward contracts and by maintaining bank accounts in the principal foreign currency from which the payments are made.

The carrying amounts of the Group's foreign currency denominated monetary assets and liabilities at the balance sheet date are as follows:

Foreign Currency	USD Ksh'000	EURO Ksh'000	ZAR Ksh'000	JPY Ksh'000	AUD Ksh'000	DKK Ksh'000	SEK Ksh'000	SFR Ksh'000
2008								
Assets Bank and cash balances	6,519	-	-	-	-	-	-	-
Trade receivables	35,160	-	-	-	-	-	-	-
<b>Liabilities</b> Trade payables	560,949	4,314	14,544	19,799	3,633	-	1,401	
2007								
Assets Bank and cash balances Trade receivables	1,271 4,215 ———	-			-			
<b>Liabilities</b> Trade payables	213,010	2,747	14,214	12,200	5,198	1,220	_	457

### Foreign currency sensitivity analysis

The following table details the Group's sensitivity to a 10% increase and decrease in the Ksh against the relevant foreign currencies(all the other variables held constant).10% is used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rates. A positive number below indicates an increase in profit and other equity where the Ksh strengthens against the relevant currency. For a 10% weakening of the Ksh against the relevant currency, there would be an equal and opposite impact on the profit and other equity and the balances would be negative.



### 33 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

Market risk (continued)

Foreign currency sensitivity analysis (continued)

	2008 Sh'000 Effect on profit	2007 Sh'000 Effect on profit
Currency - USD + 10 % KSh Movement - 10 % KSh Movement	51,927 (51,927)	20,752 (20,752)
Currency EURO + 10 % KSh Movement - 10 % KSh Movement	431 (431)	275 (275)
Currency ZAR + 10 % KSh Movement - 10 % KSh Movement	1,454 (1,454)	1,421 (1,421)
Currency JPY + 10 % KSh Movement - 10 % KSh Movement	1,980 (1,980)	1,220 (1,220)
Currency AUD + 10 % KSh Movement - 10 % KSh Movement	363 (363)	520 (520)
Currency DKK + 10 % KSh Movement - 10 % KSh Movement	- -	122 (122)
Currency SEK + 10 % KSh Movement - 10 % KSh Movement	140 (140)	- -
Currency SFR + 10 % KSh Movement - 10 % KSh Movement	- -	46 (46)

### (ii) Interest rate risk

The interest rate risk exposure arises mainly from interest rate movements on the Group's borrowings. To manage the interest rate risk, management has endeavoured to only sign and obtain borrowings from institutions that offer contracts with fixed interest rates. At year end, borrowings with no fixed interest rate were minimal.



### 33 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### (ii) Interest rate risk (continued)

The table below summarises the exposure to interest rate risk at the balance sheet date. Included in the table are the Group's financial instruments at carrying amounts, categorized by the earlier of contractual repricing or maturity dates.

At 30 September 2008	Up to 1 month Ksh'000	1-3 months Ksh'000	3-12 months Ksh'000	1-5 years Ksh'000	Over 5 years Ksh'000	Total Ksh'000
Financial assets Cash and bank balances	75,644					75,644
Total financial assets	75,644	-	-	-	-	75,644
Liabilities						-
Finance lease obligations Borrowings	(769) (580,655)	(2,308) (3,486)	(6,156) (8,059)	(10,415) (496)	- -	(19,648) (592,696)
Total financial liabilities	(581,424)	(5,794)	(14,215)	(10,911)		(612,344)
Interest sensitivity gap	(505,780)	(5,794)	(14,215)	(10,911)		(536,700)
At 30 September 2007						
Total financial assets Total financial liabilities	76,795 (396,056)	(4,206)	(11,218)	(17,332)	-	76,795 (428,812)
Net liquidity gap	(319,261)	(4,206)	(11,218)	(17,332)		(352,017)

### Interest rate sensitivity analysis

The following table details the Group's sensitivity to a 1% increase and decrease in interest rates (all the other variables held constant). 1% is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates. For floating rate liabilities the analysis is prepared assuming the amount of liability outstanding at the balance sheet date was outstanding for the whole year.

	2008	2007
	Shs 000	Shs' 000
	Effect on Profit	Effect on profit
+ 1% Movement	654	399
-1 % Movement	(654)	(399)

#### (iii) Price risk

The Group does not hold any investments that would be subject to price risk; hence this risk is not relevant.

#### 34 INCORPORATION

The Company is domiciled and incorporated in Kenya under the Companies Act.

#### 35 CURRENCY

The financial statements are presented in Kenya Shillings Thousands (Sh'000).

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the meeting or adjourned meeting.



# **PROXY**

I/We								
of								
being a	being a member/members of Car & General (Kenya) Limited hereby appoint							
of								
or failing	g him/her							
of								
the Ann	g him/her the Chairman of the Meeting as my/our Proxy to vote f nual General Meeting of the Company to be held at the Compa Lusaka Road, Nairobi on 24 March 2009 at 12 noon, and at any c	ny's Registered Office, New Cargen						
Dated t	this day of	2009						
Signatur	re							
NOTES:								
1	A member may appoint a proxy of his own choice. A proxy necompany.	ed not be a member of the						
2	If the appointer is a corporation, this form must be under its common seal or under the hand of an officer or attorney duly authorized in their behalf.							
3	In the case of joint holders, the signature of any one holder will the joint holders should be stated.	pe sufficient but the names of all						

To be valid, this form must be completed and deposited at the Registered Office of the Company, New Cargen House, Lusaka Road, not less than twenty four hours before the time fixed for holding